

Message Text

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PAGE 01 ANKARA 04642 180936Z
ACTION EUR-12

INFO OCT-01 ISO-00 DODE-00 SIL-01 LAB-04 EB-07 PM-04
SSO-00 NSCE-00 CIAE-00 INR-07 NSAE-00 INRE-00
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O R 180915Z JUN 77
FM AMEMBASSY ANKARA
TO SECSTATE WASHDC NIACT IMMEDIATE 7875
INFO USAFE RAMSTEIN PRIORITY
AMCONSUL ADANA

C O N F I D E N T I A L ANKARA 4642
E.O. 11652: GDS
TAGS: ELAB, MILI, TU
SUBJECT: TUSLOG/BOEING DEFENSE WORKERS UNION NEGOTIATIONS

REF: A. STATE 141265, DTG 171943Z JUN 77
B. ANKARA 4106 DTG 260242Z MAY 77

1. CURRENT STATUS OF TUSLOG/BOEING NEGOTIATIONS WITH HARB-IS
IS AS FOLLOWS: BOTH PARTIES ARE ON BRINK OF SIGNING OFF IN
DISPUTE UNLESS TUSLOG/BOEING CAN PRESENT NEW OFFER TO BREAK
DEADLOCK. CONTRARY TO PARA 1 REF A, WE ARE NOT RPT NOT IN "30
DAY COOLING OFF PERIOD"; UNION HAS TACITLY ALLOWED US FEW DAYS
INFORMAL RECESS ON BASIS THAT TUSLOG IS ATTEMPTING TO COME UP
WITH NEW POSITION. WE ANTICIPATE THAT UNION WILL DEMAND FORMAL
SESSION ON TUESDAY, JUNE 2 OR WITHIN ONE OR TWO DAYS THEREAFTER
AT WHICH TIME TUSLOG MUST PRESENT NEW OFFER OR SIGN OFF IN
DISPUTE. TUSLOG IS SEEKING AUTHORITY FOR INCREASE OF 82 PERCENT
OVER TWO YEARS IN WAGES AND FRINGES, EXCLUDING SEVERANCE AND
EXCLUDING WORK WEEK REDUCTION.

2. DISPUTE PROCEDURE IS AS FOLLOWS: PARTIES HAVE SIX DAYS
AFTER SIGNING OFF IN DISPUTE IN WHICH TO AGREE ON DESIGNATION
OF CONCILIATOR. AFTER CONCILIATOR'S AWARD IS MADE (PARTIES TO
DISPUTE DO NOT NEGOTIATE WITH CONCILIATOR), PARTIES HAVE SIX
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DAYS IN WHICH TO ACCEPT OR REJECT CONCILIATION AWARD. IF AWARD
IS REJECTED BY EITHER SIDE, UNION CAN DECLARE STRIKE ACTION.

3. OUR PROGNOSIS IS THAT, IF DISPUTE GOES INTO CONCILIATION,
RESULT FROM TUSLOG'S POINT OF VIEW WILL NOT RPT NOT BE FAVORABLE.
IN THIS RESPECT, WE FULLY CONCUR WITH TUSLOG ASSESSMENT THAT
SETTLEMENT ARRIVED AT PRIOR TO DISPUTE/CONCILIATION PROCESS

WILL BE MORE FAVORABLE TO USG THAN TAKE-IT-OR-LEAVE-IT CONCILIATION AWARD. AT THIS STAGE, WE AGREE WITH TUSLOG NEGOTIATING TEAM THAT IT MAY BE POSSIBLE TO FORESTALL SIGNING OFF ON DISPUTE AND GOING INTO CONCILIATION PROCESS WITH OFFER PROPOSED BY TUSLOG PER PARA 1 ABOVE.

4. PRECISE CONSEQUENCES OF HARB-IS STRIKE AGAINST US CANNOT BE PREDICTED AT THIS TIME. UNION HAS OPTION OF STRIKING SELECTIVELY AGAINST OUR OPERATIONS OR WALKING OFF JOBS COMPLETELY. MOST SERIOUSLY ENDANGERED AREAS ARE DINING HALLS AND BASE MAINTENANCE ACTIVITIES. FURTHERMORE, WE CANNOT PREDICT HOW LONG STRIKE WOULD LAST. IN ANY EVENT, ULTIMATE SETTLEMENT (WHETHER ON BASIS OF CONCILIATION AWARD OR AGREEMENT SUBSEQUENT TO STRIKE) WOULD BE LESS ADVANTAGEOUS TO USG THAN IF MORE GENEROUS 82 PERCENT OFFER IS TABLED AND ACCEPTED IN NEGOTIATIONS NOW.

5. AS FAR AS GENERAL TURKISH ECONOMIC PICTURE IS CONCERNED, OUR ASSESSMENT PER REF B CONTINUES THAT TUSLOG'S PROPOSED OFFER OF 82 PERCENT WOULD STILL BE SOMEWHAT LOWER THAN RECENT CONTRACT SETTLEMENTS IN OTHER AREAS OF THE ECONOMY. OF COURSE, IF TUSLOG'S NEW OFFER DOES NOT RPT NOT BREAK DEADLOCK, THEN WE HAVE NO RECOURSE BUT TO GO INTO CONCILIATION PROCESS.

7. IN SUM, WE BELIEVE THAT TUSLOG'S NEGOTIATING TEAM SHOULD BE GIVEN AUTHORITY TO TABLE 82 PERCENT OFFER OUTLINED IN PARA 1 ABOVE IN NEXT MEETING WITH HARB-IS OFFICIALS.

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